

the after sales service



The SAS After Sales service division was established in 1994 to provide a specialist repair, maintenance and alteration service for clients and facilities managers.

Where SAS International products and systems are installed within a building, our service has allowed clients to extend the life or adapt the use of existing installations for changing needs.

SAS International ceiling systems are adaptable and allow for changes in the building interior usage. There are a number of reasons for changes in a building interior; new occupants, expansion and restructuring of existing space, integration of new technology or building services and general ongoing maintenance.

Free on-site survey

The SAS After Sales Team is available to visit site to ensure that the details and specification of any new or existing ceiling system is correct before any order is placed. This transfers any doubt and risk associated with tricky applications or complicated / bespoke specifications.

SAS After Sales can provide a range of services that includes:

- Renewing or making good dilapidations at the end of the lease period.
- Replacing damaged materials from as little as a single ceiling tile or component.
- Cleaning of ceiling finishes.
- Maintenance of ceiling related services.
- Extending or modifying existing installations.
- Replacing or upgrading light fittings.
- Integrating new building services.
- Acoustic upgrading of existing ceiling systems.
- Contract maintenance.
- Technical advice.
- Emergency repairs.



General Maintenance

Metal suspended ceilings are renowned for their durability and ease of maintenance. The finish of any interior product will deteriorate over time. To ensure the ceiling remains in a near perfect condition an ongoing programme of repairs, maintenance and cleaning should be carried out.

Regular access through the ceiling for service maintenance can result in soiling or damage to individual tiles.

The removal and refitting of partitioning often leaves unsightly holes, marks and other damage to the ceiling.

Ceiling Flexibility

An occupants use of commercial buildings is rarely static. Companies grow and contract in size and employ increasingly sophisticated communication and IT systems. Such changes place different demands on the interior finishes in a working environment.

Maintenance and changes in buildings have to be made quickly, efficiently and cost effectively, accommodating the dynamic needs of its occupants.

Virtually any metal ceiling component can be identified, ordered, replaced and installed from a single tile to an entire system.

This service facility is becoming an important client consideration as the UK market adapts to shorter leases and the exercise of lease break clauses due to ever changing space requirements.

Service Integration

A range of services can be integrated into a ceiling design including:

Lighting, Sprinklers, Data Cabling, Fire Alarms, Speakers, Signage and Partitioning.

Our after sales team can advise on integrating these changing services into your building.

SAS Product Range

SAS have one of the most comprehensive metal ceiling product ranges in the world. Most standard ceiling products are available from stock and can be delivered in 48 hours.

Existing SAS Ceilings

An database of all current and past projects means that we are able to return to original plans, drawings and specifications of any SAS ceiling. This means there is no doubt in the authenticity of any alterations in relation to existing products and applications. This is useful where bespoke or unusual products have been used.

Design and Technical

Often the refurbishment or modification of a suspended ceiling requires an element of design or re-design to achieve new requirements.

This is particularly important to ensure integration of existing and new services within the ceiling system.

SAS can offer a full design service detailing any changes that are required.

Prefabrication

Ceiling tiles can be manufactured with specified apertures for the installation of any mechanical and electrical services.

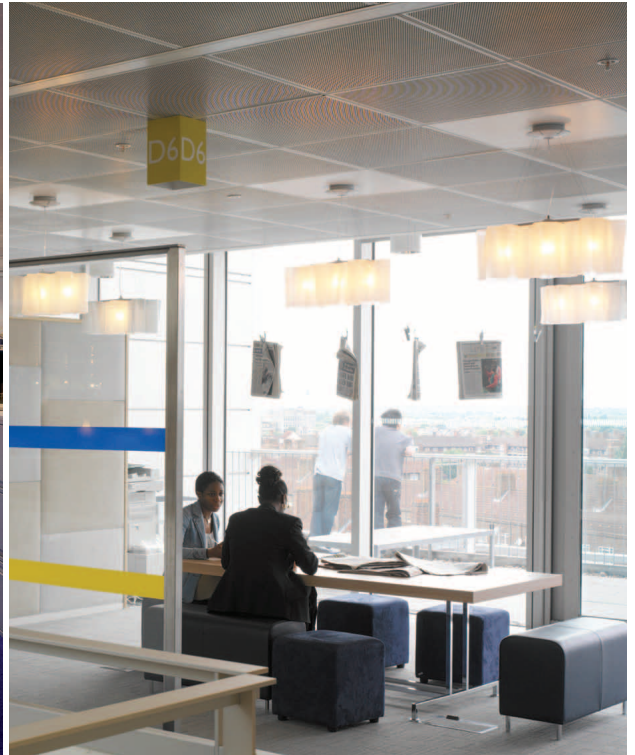
In addition some of these services can be installed during the manufacturing process reducing installation time on site.

Lead Times

SAS can provide a materials and installation service for dilapidations and related minor works. Subject to factory loadings SAS can be flexible in working with the contractor to suit program requirements. Prior to lease expiry dates a dilapidations review of ceilings and associated ceiling works can be carried out to expedite any forthcoming requirements.

Installation

With nearly 40 years experience SAS can recommend or provide a ceiling contractor to ensure the ceiling is fitted in accordance with AIS Standards.



Photography:
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metal ceilings | partitioning | doors | room comfort | architectural metalwork

Head Office: SAS International, 31 Suttons Business Park, London Road, Reading RG6 1AZ, United Kingdom T: +44 (0)118 929 0900
For details of our offices worldwide please visit www.sasintgroup.com or email enquiries@sasintgroup.com

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